

# 2015 ANNUAL REPORT



SINCE 1887  
**MERCY  
HOME**  
FOR BOYS & GIRLS

*A Solution for Kids in Crisis*



This report covers Mercy Home's fiscal year,  
which ran from July 1, 2014 through June 30, 2015.

Because of you ...

We trained all coworkers in the ARC framework, a leading treatment model touted by the National Child Traumatic Stress Network. The integration of ARC is part of our ongoing commitment to providing the best possible care for the children and families we serve.



Our young men spent their spring vacations preparing for a science fair. They worked on individual research topics, tested their hypotheses, and created eye-popping display boards to present their findings.



Our girls enjoyed their first dinner in the beautifully renovated Walsh Campus cafeteria.



One of our alumni went the extra distance to help our young people by completing the Bank of America Chicago Marathon with our Mercy Home Heroes team. After living at Mercy Home, James Le served in the U.S. Navy and attended college in Chicago. "I want to give back to Mercy Home in as many ways as I can," he said. More than 200 Heroes ran and raised funds for Mercy Home.



Our young people explored careers and learned valuable job skills like interviewing, resume writing, and future planning at workshops, job labs, and professional outings. Many gained real-world professional experience at over 140 internships and after-school jobs throughout the year.

Our kids reached out across the miles to help others in need. Our young men helped build a home in Southern Ohio with Habitat for Humanity as our young women prepared to do the same in Kentucky.



Our boys and girls, many of whom had never before been outside the city, attended summer camp. The serene natural environment allowed them to reflect on their lives, while camp activities and challenges built friendships, and taught them to trust the strengths within themselves.



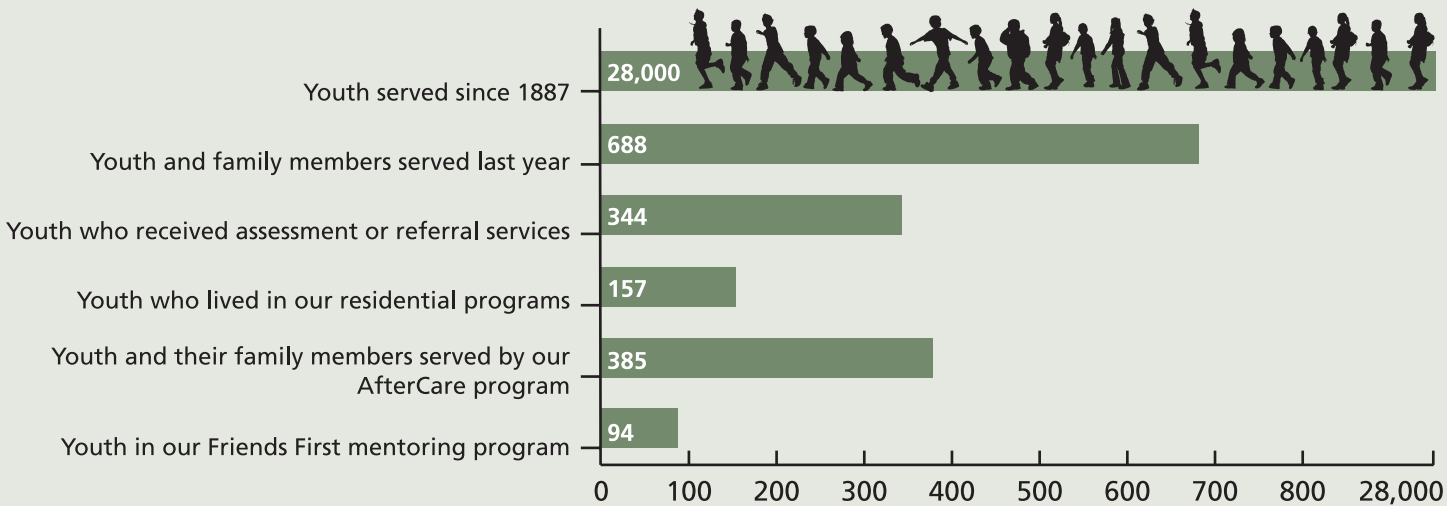
Our Sunday Mass at Mercy Home, seen every weekend on WGN-TV, won a Telly Award for its Christmas Mass with Chicago Archbishop Blasé Cupich. The program's producers, BG&F Media, was named bronze winner from more than 12,000 entries from all 50 states and numerous countries.



As our young people have done to help out in so many times of tragedy, our boys organized a soccer game as a fundraiser for earthquake victims in Nepal. Their efforts raised funds for Catholic Relief Services in support of recovery efforts.



We Served



Chicago Tribune

For the third straight year, Mercy Home was named among the Chicago Tribune's Top 100 Workplaces in Chicago.

Many of our young people started college at schools like DePaul University, Southern Illinois University, and Trinity Christian College. Like any parent, we were proud to help them move into their dorms and begin this critical chapter of their academic journeys.



Rev. L. Scott Donahue  
President & CEO

Joseph P. Nolan  
Board Chairman

Our Family Album

We like to say that Mercy Home is run like a business. And as the information in this report shows, it's true. Our commitment to best practices and accountability attracts so many business and community leaders who become actively involved in our work with children in need. They understand that their investment will make a real difference.

But while our home is run like a business, it feels like a family. We are, after all, a home. And home is where we find our family.

We find our family at Mercy Home every single day, preparing nutritious meals for our children and driving them to and from school. We find them maintaining a safe, clean, and welcoming environment. We find them modeling responsible adult behavior in every interaction, and lending a caring ear whenever one is needed. And, we find them stewarding the support of compassionate men and women across this country who provide this mission with nearly 100% of the funds it needs to change children's lives.

Like you, we are committed to supporting our family. We do everything we can to help them grow professionally. And we empower them to provide the best possible care for our young people. This support is part of the reason Mercy Home was once again named by the Chicago Tribune as one of the area's top 100 places to work. But it also reflects the generosity of spirit of those who are called to advancing this mission of God's mercy and who help make this a real home for our children.

We hope you enjoy these snapshots of life at our home from the past year.

# Governance 2014-2015

Chairman - Joe Nolan,  
Beverly Capital  
President - Rev. L. Scott Donahue,  
Mercy Home for Boys & Girls  
Secretary - Mary Pat Hay  
Treasurer - Robert Greco  
Rev. Michael Boland,  
Archdiocese of Chicago  
Rich Daniels,  
City Lights Music Inc.  
Edward J. Noha,  
CNA Financial Corporation  
Darryl Schimeck,  
President/CEO, Optimer Brands  
Mercy Home is nationally accredited by  
the Council of Accreditation of Services  
for Families and Children, Inc. (COA)



## FINANCIAL STATEMENT

### OPERATING REVENUE

Support from donors	35,924,360	94.7%
Sale of printing services	1,009,973	2.7%
Government revenue	35,826	.1%
Family support	45,677	.1%
Other	895,815	2.4%
<b>Total</b>	<b>37,911,651</b>	<b>100%</b>

### OPERATING EXPENSES

Program services		
Youth care programs	21,944,493	68.4%
Mission press	1,064,280	3.3%
Televised Sunday Mass	806,118	2.5%
Total program services	23,814,891	74.2%
Fundraising	7,377,514	23.0%
Management and general	896,356	2.8%
Total current year operating expenses	32,088,761	100%
Program enhancement	5,822,890	
<b>Total</b>	<b>37,911,651</b>	

### ASSETS

Current assets	7,982,409
Investments	102,928,065
Fixed assets	40,616,606
Other	930,129
<b>Total assets</b>	<b>152,457,209</b>

### LIABILITIES

Accounts payable and accrued expenses	1,904,742
Gift annuities payable, charitable trusts and asset retirement obligations	11,295,938
<b>Total liabilities</b>	<b>13,200,680</b>

### NET ASSETS (Assets Minus Liabilities)

Unrestricted	103,763,006
Board designated for annuity and trust obligations	11,058,780
Temporarily restricted	3,708,507
Permanently restricted	20,726,236
<b>Total net assets</b>	<b>139,256,529</b>

### A CLOSER LOOK AT 2014 — 2015

Mercy home raised 99.9% of its operating revenue privately. This includes support from donors, sale of printing services, family support and other miscellaneous sources.

Approximately 74 cents of every dollar spent on operating expenses went toward program services.

Mercy Home's fundraising ratio, defined as fundraising expenses as a percentage of support from donors, was 20.5%. That is lower than the 35% recommended by the Better Business Bureau's Wise Giving Alliance.

### INVESTMENTS

Total investments	102,928,065
Permanently restricted funds for scholarships	20,484,491
Board designated for annuity and trust obligations	11,058,780
Other restricted funds	322,624
Unrestricted investments available for future operations (endowment)	*71,062,120

\* One way we honor our commitment to the children we care for is by maintaining an endowment, which provides a safety net. The funds from the endowment are invested and overseen by our Board. As of June 30, 2015, our Unrestricted Endowment would cover operating expenses for up to 27 months.

