



## *A Solution for Kids in Crisis*

### Mercy Home for Boys & Girls 2012 Annual Report

This report covers Mercy Home's fiscal year,  
which ran from July 1, 2011 through June 30, 2012.

Shining  
Brightly for  
125 Years



Rev. L. Scott Donahue  
President & CEO

Darryl G. Schimeck  
Board Chairman

In 1887, as Lady Liberty celebrated her first year as a beacon hope in New York Harbor for the tired, the poor, and the huddled masses, another light began to shine for those weary and desperate souls who had sought a better life in Chicago—The Mission of Our Lady of Mercy.

Like Liberty, this Mission has endured in the face of storms and winds of change, while welcoming scores of young men and women in need of safe harbor and a second chance. More than merely steadfast, we have thrived and grown throughout our 125 years. We owe it to God’s grace and your support that we were able to celebrate our 125th anniversary this year, while making plans to build on our tradition of saving young lives.

At the center of our celebration was the announcement that we will expand to help our young people make the successful transition to fully independent adult living through our new AfterCare building. We are deeply grateful to so many who honored our anniversary this year, including the Chicago Catholic Archdiocese, the Chicago City Council, the Illinois State Treasurer’s office, Elmhurst College, Chicago’s St. Patrick’s Day Parade, and hundreds of friends and alumni who came to our anniversary Mass and other special events. We are also proud to have been named among the top five best mid-sized employers in the Chicago Tribune’s 2012 survey of the city’s top 100 workplaces — an honor made possible by the tireless dedication of our coworkers to helping kids in crisis.

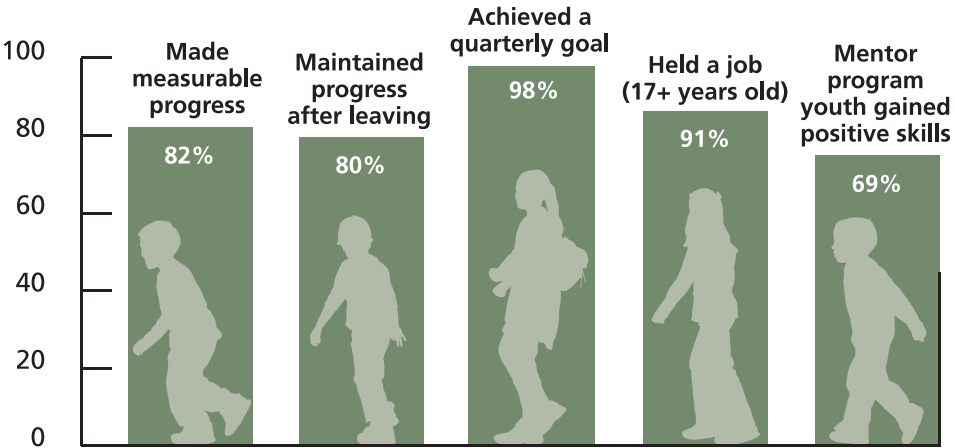
Because of good people like you, we were able to provide critical services to more 700 young people in need and their families last year. We hope that you will continue to help us be a place of light and hope in the years ahead.



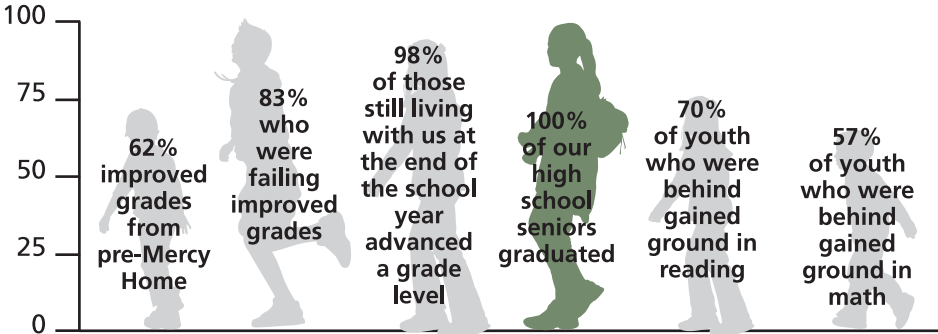
A Solution

In addition to giving kids in crisis a safe and secure home, we provide them with the tools they need to heal and build long-term success, including healthcare, therapy, education and career guidance and job experience. Our assessment of our programs last year yielded the following outcomes.

Personal Progress

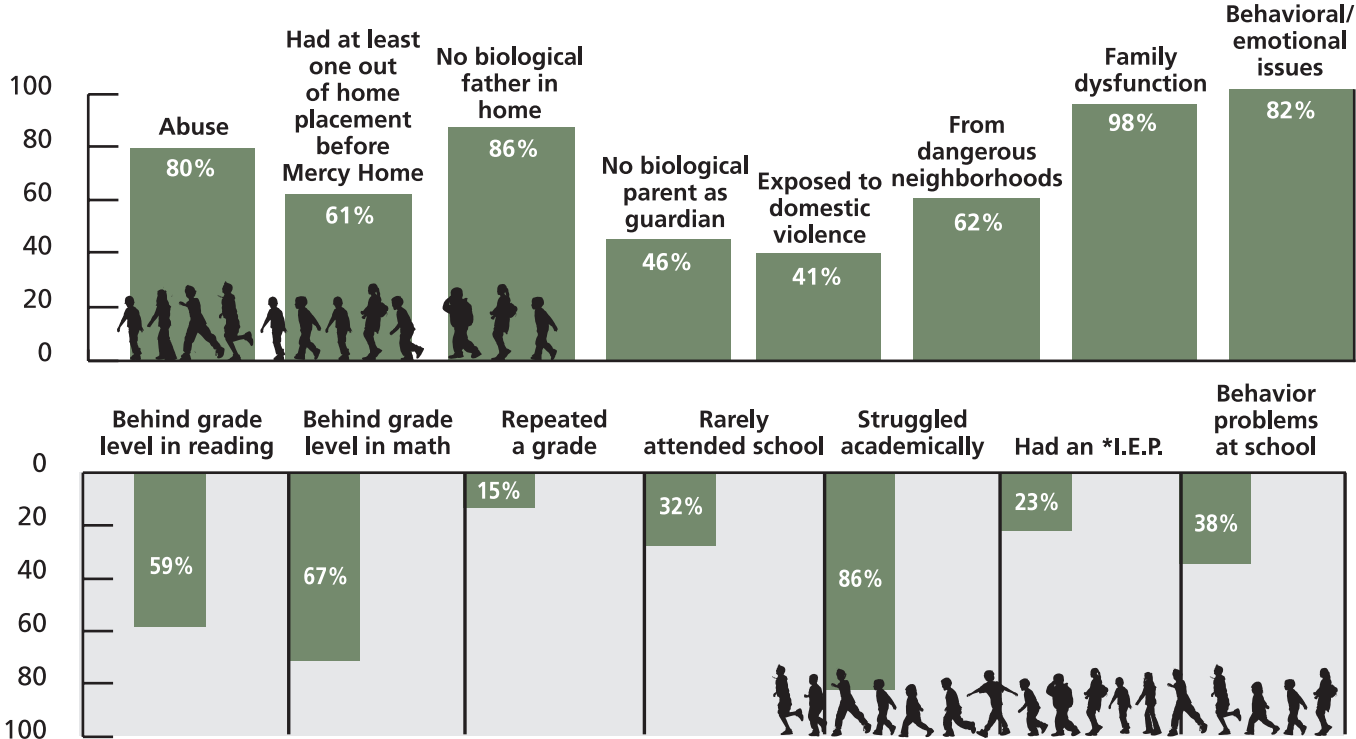


Educational Success



Kids In Crisis

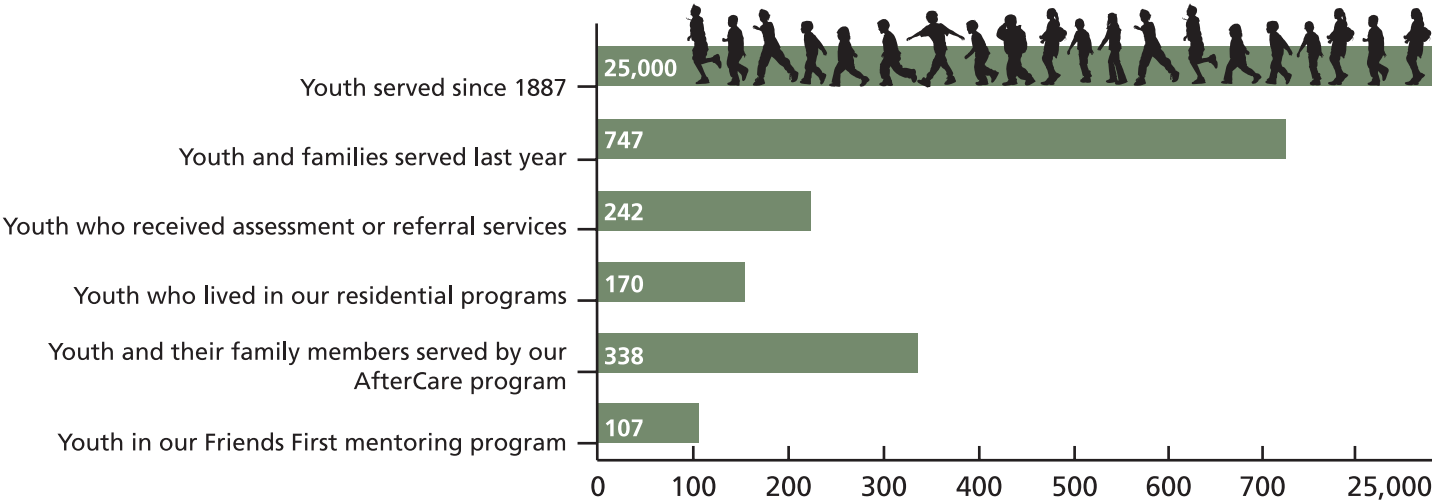
Before entering Mercy Home, each child receives a thorough assessment to help us create an individualized treatment plan with goals and timetables. The data that results from this process tells us the following about what these children have endured, where they come from, and the challenges they face.



Young people came to us an average of 3 years behind in reading and 3.4 years behind in math.

\* An individualized Education Plan is provided by the Chicago Public Schools for every student who has been determined to require special education and related services.

We Served





## Governance

Chairman - Darryl Schimeck,  
Veolia ES Industrial Services  
President - Rev. L. Scott Donahue,  
Mercy Home for Boys & Girls  
Secretary - Mary Pat Hay  
Treasurer - Robert Greco,  
JP Morgan Chase

Patrick H. Arbor,  
Macquarie Futures USA, Inc.

Rev. Michael Boland,  
Archdiocese of Chicago

Rich Daniels,  
City Lights Music Inc.

Edward J. Noha,  
CNA Financial Corporation

Mercy Home is nationally accredited by  
the Council of Accreditation of Services  
for Families and Children, Inc. (COA)



## FINANCIAL STATEMENT

### OPERATING REVENUE

Support from donors	30,291,038	93.0%
Sale of printing services	932,601	2.8%
Government revenue	411,737	1.3%
Family support	57,712	.2%
Other	870,880	2.7%
<b>Total</b>	<b>32,563,968</b>	<b>100%</b>

### OPERATING EXPENSES

#### Program services

Youth care programs	19,135,150	65.7%
Mission press	1,059,031	3.6%
Televised Sunday Mass	866,303	3.0%
<b>Total program services</b>	<b>21,060,484</b>	<b>72.3%</b>

Fundraising	7,393,541	25.4%
Management and general	669,809	2.3%
<b>Total current year operating expenses</b>	<b>29,123,834</b>	<b>100%</b>
Program enhancement	3,440,134	
<b>Total</b>	<b>32,563,968</b>	

### ASSETS

Current assets	8,141,709
Investments	78,675,073
Fixed assets	34,062,423
Other	2,138,573
<b>Total assets</b>	<b>123,017,778</b>

### LIABILITIES

Accounts payable and accrued expenses	1,437,952
Gift annuities payable, charitable trusts and asset retirement obligations	10,271,448
<b>Total liabilities</b>	<b>11,709,400</b>

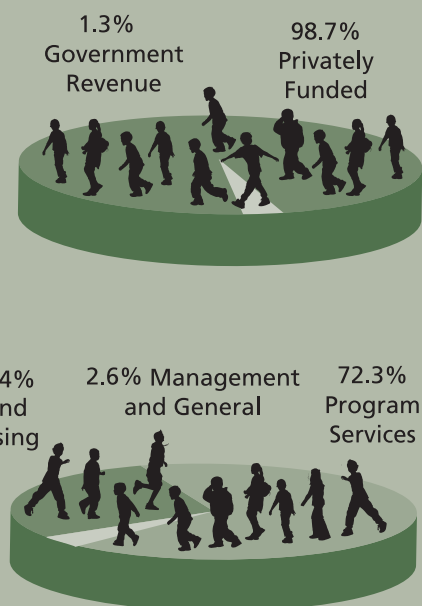
### NET ASSETS (Assets Minus Liabilities)

Unrestricted	88,110,528
Board designated for annuity and trust obligations	10,020,981
Temporarily restricted	3,435,744
Permanently restricted	9,741,125
<b>Total net assets</b>	<b>111,308,378</b>

### A CLOSER LOOK AT 2011 — 2012

Mercy Home raised 98.7% of its operating revenue privately. This includes support from donors, sale of printing services, family support and other miscellaneous sources.

Approximately 72 cents of every dollar spent on operating expenses went toward program services.



Mercy Home's fundraising ratio, defined as fundraising expenses as a percentage of support from donors, was 24%. That is lower than the 35% recommended by the Better Business Bureau's Wise Giving Alliance.

### INVESTMENTS

Total investments	78,675,073
Permanently restricted funds for scholarships	9,449,380
Board designated for annuity and trust obligations	10,020,981
Other restricted funds	291,745
Unrestricted investments available for future operations	58,912,967

One way we honor our commitment to the children we care for is by maintaining an endowment, which provides a safety net. The funds from the endowment are invested and overseen by our Board. As of June 30, 2012, our Unrestricted Endowment would cover operating expenses for up to 24 months.