



SINCE 1887  
**MERCY  
HOME**  
FOR BOYS & GIRLS

*A Solution for Kids in Crisis*

## Mercy Home for Boys & Girls 2013 Annual Report



This report covers Mercy Home's fiscal year,  
which ran from July 1, 2012 through June 30, 2013.





We nourished the spiritual lives of our young people through retreats, workshops, prayer nights, and spiritual celebrations.



Up to 50 youth toured colleges throughout the Midwest to begin planning for higher education.



Our IT staff guided youth on careers in the technology field.



Youth worked in professional internships and afterschool jobs, putting them on the road to a lifetime of self-reliance.



Work began on our Blueprint Project that will help us improve the care we provide youth and share our expertise with other agencies to help more kids.



The Chicago skyline lit up in support of our mission in March. The lights of the Blue Cross and Blue Shield Tower spelled out "MERCY HOME" as part of our public awareness campaign.



Rev. L. Scott Donahue  
President & CEO



Darryl G. Schimeck  
Board Chairman

### Reaching for the Top

I'm proud to report on yet another strong year for Mercy Home, and this annual report is dedicated to the people behind our success. I work with men and women who would scale any mountain to help the young people in our care. Their commitment is matched by friends all over the country – and even overseas – who spare no effort to ensure that our children have every resource they need to heal, grow, and succeed. Thankfully, many of those friends are also willing to take on the tallest peaks to provide for our boys and girls.

Like my dear friend Darryl Schimeck. At the last board meeting of the fiscal year covered in this report, we honored Darryl for completing his tenure as board chairman. He had already served one year longer than a typical, three-year term, because we needed his help to reach the summit in our Legacy of Learning campaign for education. Darryl has been a true champion for our children for more than 20 years, and he was tireless in leading the effort to provide a quality education for every young person in our care, today, tomorrow and forever.

As it happens, Darryl is also passionate about mountain climbing, having already bested the formidable Mt. Kilimanjaro in Tanzania. So, mere hours after he presided over his last board meeting, Darryl flew to France to prepare for a 15,781 foot-ascent up Mount Blanc in the Alps. Fittingly, he used his Mt. Blanc expedition to raise support for Legacy of Learning, adding another \$25,000 plus to our efforts to date.

Our young people have had to overcome so many obstacles in their lives, but they are fortunate that there are people like Darryl, and thousands of other good friends like him, who do so much, in so many ways, to help ensure their futures. Whether by volunteering, or by sending in a donation, by attending a special event, or even, by running 26.2 miles through the streets of Chicago as part of our Heroes Marathon team, our donors help them attain the greatest heights.

I am deeply thankful to so many who continue to embrace and uplift this life-giving mission, year after year.



## Because of you ...

Youth gave back to the community by performing hundreds of hours of service projects.



The Mercy Home Heroes Chicago Marathon Team doubled its members.



Mercy Home was named among Chicago's top 100 workplaces in the area by the Chicago Tribune.

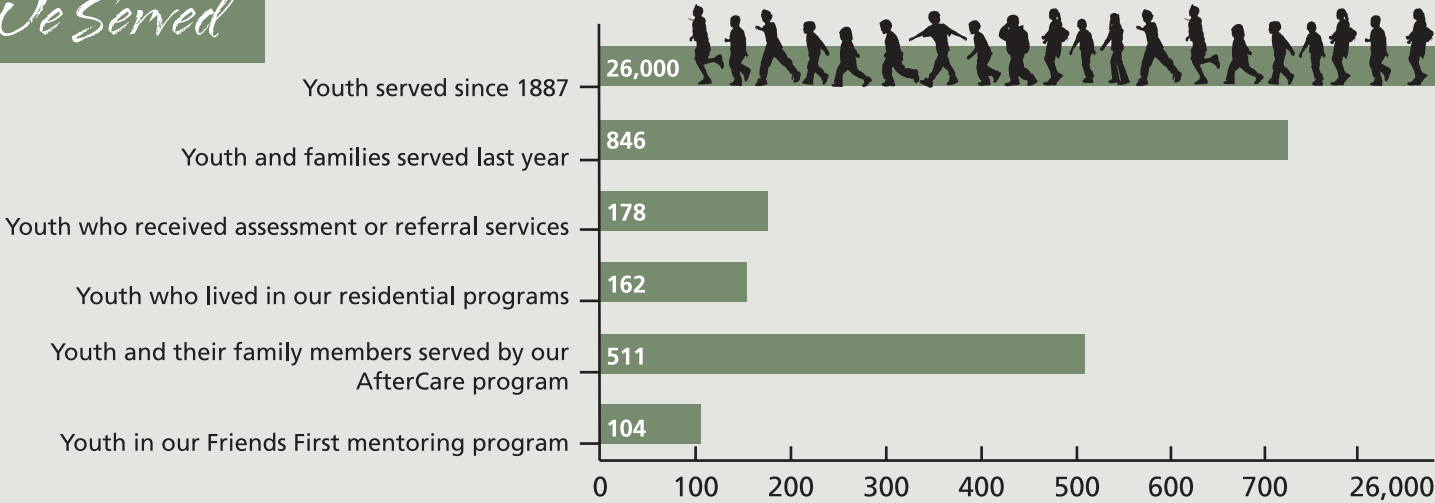
We opened a new outdoor basketball and volleyball court for our girls.



We dedicated the Dawn Brancheau garden at our girls home.



### We Served





## Governance

Darryl Schimeck,  
President/CEO  
Optimer Brands

President - Rev. L. Scott Donahue,  
Mercy Home for Boys & Girls

Secretary - Mary Pat Hay

Treasurer - Robert Greco

Patrick H. Arbor,  
Shatkin Arbor, Inc.

Rev. Michael Boland,  
Archdiocese of Chicago

Rich Daniels,  
City Lights Music Inc.

Edward J. Noha,  
CNA Financial Corporation

Mercy Home is nationally accredited by  
the Council of Accreditation of Services  
for Families and Children, Inc. (COA)



## FINANCIAL STATEMENT

### OPERATING REVENUE

Support from donors	29,468,111	92.8%
Sale of printing services	856,406	2.7%
Government revenue	209,645	.7%
Family support	58,158	.2%
Other	1,145,237	3.6%
<b>Total</b>	<b>31,737,557</b>	<b>100%</b>

### OPERATING EXPENSES

#### Program services

Youth care programs	19,772,440	66.2%
Mission press	1,078,522	3.6%
Televised Sunday Mass	744,571	2.5%
<b>Total program services</b>	<b>21,595,533</b>	<b>72.3%</b>
Fundraising	7,473,168	25.0%
Management and general	793,038	2.7%
<b>Total current year operating expenses</b>	<b>29,861,739</b>	<b>100%</b>
Program enhancement	1,875,818	
<b>Total</b>	<b>31,737,557</b>	

### ASSETS

Current assets	6,287,159
Investments	88,503,797
Fixed assets	36,839,300
Other	1,024,931
<b>Total assets</b>	<b>132,655,187</b>

### LIABILITIES

Accounts payable and accrued expenses	1,700,022
Gift annuities payable, charitable trusts and asset retirement obligations	11,139,905
<b>Total liabilities</b>	<b>12,839,927</b>

### NET ASSETS (Assets Minus Liabilities)

Unrestricted	90,554,911
Board designated for annuity and trust obligations	10,871,254
Temporarily restricted	3,457,270
Permanently restricted	14,931,825
<b>Total net assets</b>	<b>119,815,260</b>

### A CLOSER LOOK AT 2012 — 2013

Mercy home raised 99.3% of its operating revenue privately. This includes support from donors, sale of printing services, family support and other miscellaneous sources.

Approximately 72 cents of every dollar spent on operating expenses went toward program services.

Mercy Home's fundraising ratio, defined as fundraising expenses as a percentage of support from donors, was 25.0%. That is lower than the 35% recommended by the Better Business Bureau's Wise Giving Alliance.

### INVESTMENTS

Total investments	88,503,797
Permanently restricted funds for scholarships	14,690,079
Board designated for annuity and trust obligations	10,871,254
Other restricted funds	241,746
Unrestricted investments available for future operations	62,700,718

One way we honor our commitment to the children we care for is by maintaining an endowment, which provides a safety net. The funds from the endowment are invested and overseen by our Board. As of June 30, 2013, our Unrestricted Endowment would cover operating expenses for up to 25 months.

