



SINCE 1887  
**MERCY  
HOME**  
FOR BOYS & GIRLS

*A Solution for Kids in Crisis*

# 2016

Annual Report

This report covers Mercy Home's fiscal year,  
which ran from July 1, 2013 through June 30, 2016.



We named the Margaret Walsh Campus for Girls on South Longwood Drive in honor the late Beverly resident and educator's lifelong commitment to empowering children through learning. Generations of the Walsh family — longtime friends of Mercy Home — joined Fr. Scott, coworkers, and our young women at a Mass and dedication.

One of our young men, Andrew, completed the Bank of America Chicago Marathon as a member of our Mercy Home Heroes team. Andrew trained with his therapist, Megan, and the pair ran all 26.2 miles side by side.

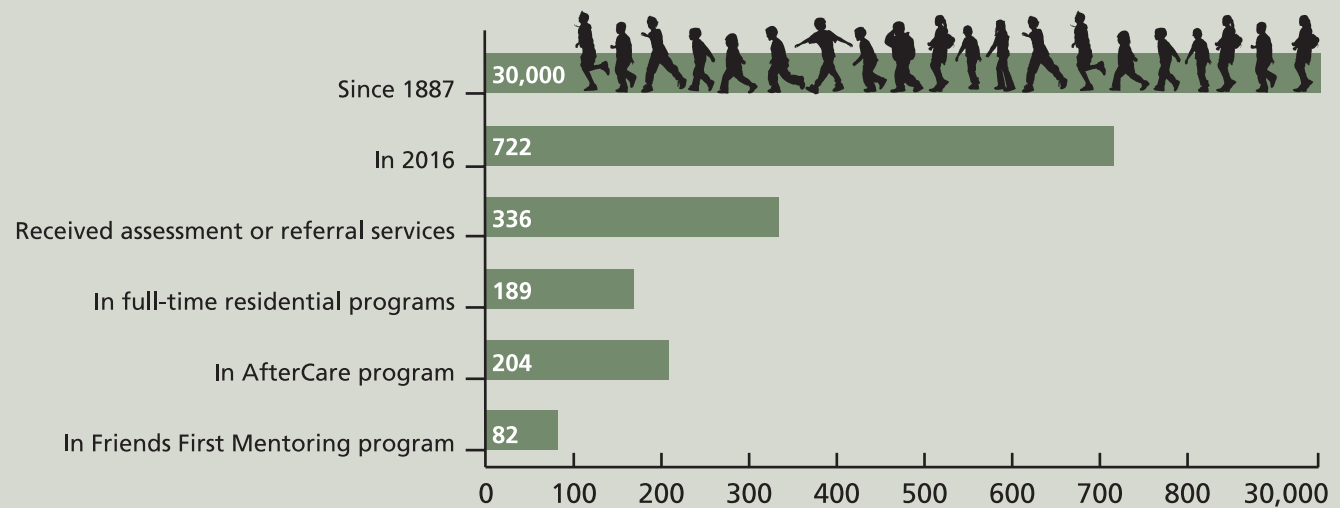
We dedicated a glass recognition wall honoring those who have contributed to our Legacy of Learning campaign, which funds education for our young people.

Mercy Home was named among the Chicago area's Top Workplaces for the fourth year in a row by the Chicago Tribune.

We received a flawless report by peer reviewers from the Council on Accreditation (COA) following their three-day site visit. COA's lead reviewer said that in his 14 years of reviewing organizations like ours, he had never felt more inspired and encouraged.

Our new West Loop neighbor, Google, announced a technological grant to Mercy Home, invited our young people on an entrepreneurship tour, and welcomed participants in our Friends First mentoring program for a day of innovation.

## Individuals Served



Rev. L. Scott Donahue  
President & CEO



Joseph P. Nolan  
Board Chairman

### Our door opens outward too

For generations, young people have knocked on Mercy Home's old oak door in search of an oasis. And over this last year, we opened that door to welcome them, to shelter them, and to comfort them.

But while we are an oasis in a child's time of need, we are not an island unto ourselves. Our dedicated professional staff also looks and works outward. We are especially focused on the neighborhoods from which most of our young people come to us. We work to understand and to discover solutions for those who walk through our door — and for those who don't. For the brothers and sisters of our young people. For their friends and classmates. For anyone else trapped in the ceaseless anxiety of surviving in a troubled place.

Throughout this past year, we have been building the blueprint for the future of our Home. Our plan creates a structure where knowledge flows freely in both directions. It calls for engaging individuals and entities throughout the country in an informed conversation about how to improve the life chances of our nation's children. And it requires that we harness the power of accurate, meaningful data on the impact of our interventions with our youth and families.

Yet as we have done since 1887, we continue to nurture the young lives that have been entrusted to us. Making that possible as always are all of our faithful friends who support this life-giving mission and who walk with our children every step of the way. This report highlights a few of the ways that so many good people are providing hope and opportunity for our young people.

Father Scott Donahue was awarded a Doctor of Humane Letters, honoris causa, by St. Xavier University and gave the commencement address to graduates of its schools of Nursing and Education. The degree recognized his work with underserved children over three decades.

We proudly welcomed Chicago Archbishop Blase J. Cupich, who celebrated Christmas Mass and Easter Mass for our televised Sunday Mass at Mercy Home program.

Our young people spent Presidents Day attending a career workshop, where they gained valuable insights into manufacturing, skilled trades, security, hospitality, construction, IT, culinary, and healthcare careers.

A representative from TransUnion held a financial literacy course for our young people to teach them about personal financial management.

Our Leader Council hosted its Job Skills Workshop where our kids practiced their professional skills. Council members helped the young people prepare for job applications, interviews, and workplace expectations.

Mercy Home hosted a Facebook Live discussion with Clinical Director Emily Neal and AfterCare Program Director Daniel Nelson, who answered questions from viewers in real-time about the causes of youth violence, its emotional and physical effects on youth, and what we can do to be part of the solution.



# Governance 2015-2016

Chairman - Joe Nolan,  
Beverly Capital  
President - Rev. L. Scott Donahue,  
Mercy Home for Boys & Girls  
Secretary - Rich Daniels  
City Lights Music, Inc.  
Treasurer - Robert Greco  
Rev. Michael Boland,  
Archdiocese of Chicago  
Rev. Michael Boland  
Archdiocese of Chicago  
Darryl G. Schmeick  
COO, Superheat FGH  
Patricia Walsh  
James H. Williams  
Anchor/Reporter, CBS2 Chicago  
Mercy Home is nationally accredited by  
the Council of Accreditation of Services  
for Families and Children, Inc. (COA)



## FINANCIAL STATEMENT

### OPERATING REVENUE

Support from donors	30,038,451	93.5%
Sale of printing services	1,113,920	3.4%
Government revenue	36,013	.1%
Family support	42,914	.1%
Other	879,411	2.9%
<b>Total</b>	<b>32,110,709</b>	<b>100%</b>

### OPERATING EXPENSES

Program services		
Youth care programs	23,221,334	69.5%
Mission press	1,130,734	3.3%
Televised Sunday Mass	795,131	2.3%
Total program services	25,147,199	75.1%
Fundraising	7,400,634	22.2%
Management and general	935,589	2.7%
<b>Total current year operating expenses</b>	<b>33,483,422</b>	<b>100%</b>

### ASSETS

Current assets	4,529,319
Investments	98,622,358
Fixed assets	44,506,534
Other	1,707,517
<b>Total assets</b>	<b>149,365,728</b>

### LIABILITIES

Accounts payable and accrued expenses	1,935,178
Line of credit payable	1,500,000
Gift annuities payable, charitable trusts and asset retirement obligations	11,273,125
<b>Total liabilities</b>	<b>14,708,303</b>

### NET ASSETS (Assets Minus Liabilities)

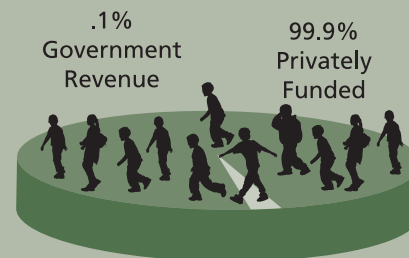
Unrestricted	99,436,943
Board designated for annuity and trust obligations	11,014,578
Temporarily restricted	3,155,922
Permanently restricted	21,049,982
<b>Total net assets</b>	<b>134,657,425</b>

### A CLOSER LOOK AT 2015 — 2016

Mercy home raised 99.9% of its operating revenue privately. This includes support from donors, sale of printing services, family support and other miscellaneous sources.

Approximately 75 cents of every dollar spent on operating expenses went toward program services.

Mercy Home's fundraising ratio, defined as fundraising expenses as a percentage of support from donors, was 24.6%. That is lower than the 35% recommended by the Better Business Bureau's Wise Giving Alliance.



### INVESTMENTS

Total investments	98,622,358
Permanently restricted funds for scholarships	20,808,237
Board designated for annuity and trust obligations	11,014,578
Other restricted funds	305,608
Unrestricted investments available for future operations (endowment)	*66,493,935

\* One way we honor our commitment to the children we care for is by maintaining an endowment, which provides a safety net. The funds from the endowment are invested and overseen by our Board. As of June 30, 2016, our Unrestricted Endowment would cover operating expenses for up to 24 months.