



SINCE 1887  
**MERCY  
HOME**  
FOR BOYS & GIRLS

*A Solution for Kids in Crisis*

# 2017

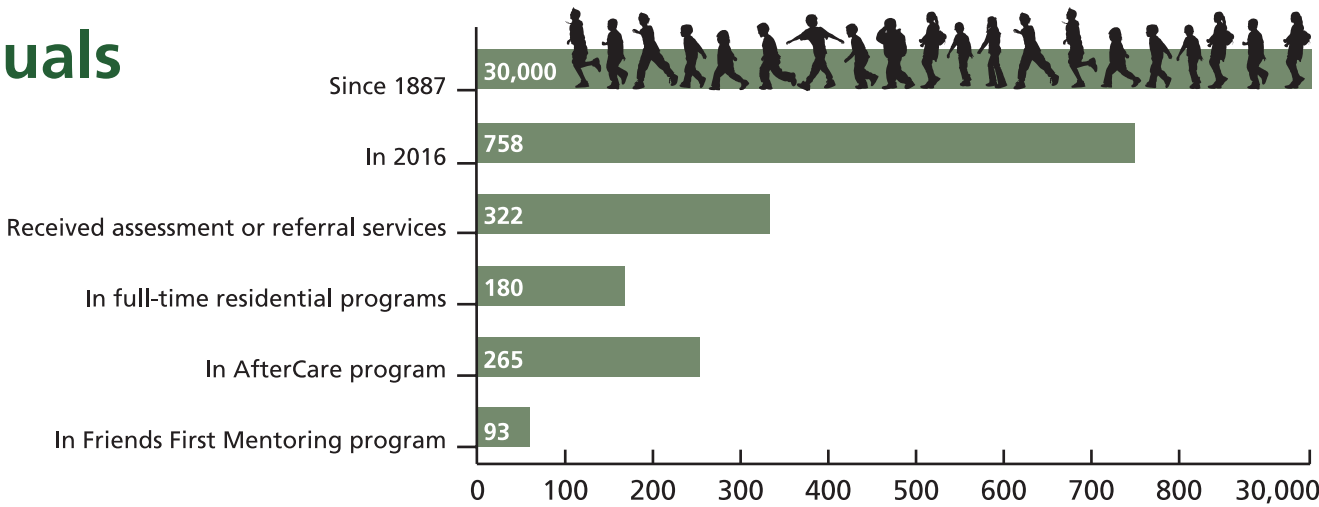


ANNUAL REPORT

This report covers Mercy Home's fiscal year,  
which ran from July 1, 2016 through June 30, 2017.



Individuals Served



OUR MODEL OF CARE

We focus on helping kids feel safe enough to build strong relationships and acquire the skills they need to overcome challenges and reach their full potential.

Our model is built on evidence and on learnings from our 130 years of service to youth and families, and has been refined through partnerships with leaders in the fields of mental health and child development.

Fr. Scott released his book, "Years of Mercy: Stories of Hope and Illumination," a collection of stories about Mercy Home's resilient young people and reflections on the miracles that happen within our walls.



Fr. Scott co-chaired the Chicago Archdiocese's Anti-Violence committee. On Good Friday, he and Mercy Home volunteers, along with over 1,500 other marchers, joined Cardinal Blase Cupich in a March for Peace through Chicago's violence-plagued Englewood neighborhood.



Reverend L. Scott Donahue  
Foreword by Archbishop Blase J. Cupich

The Chicago Tribune named Mercy Home as one of the top 100 places to work in the metro area for the 5th year in a row.



Mercy Home cohosted a symposium for almost 150 professionals and experts in the field of child and family services on "Treating Complex Trauma within Systems of Care."



We partnered with schools and welcomed educators to our Home to help teachers learn about how to better support students who have been impacted by trauma.

The televised Sunday Mass at Mercy Home celebrated 25 years of serving homebound Catholics throughout Chicagoland. And our 2016 Christmas Mass at Mercy Home with Cardinal Blase Cupich program won five Telly Awards for excellence in production!



Our young women traveled down to Tucker, Georgia to partner with Habitat for Humanity on a service project.

Mercy Beaucoup, our re-sale shop that supports our mission while giving you job experience, celebrated 5-years in business.



On the Martin Luther King, Jr. holiday, our youth learned about the Civil Rights Movement through a performance of "The MLK Project: The Fight for Civil Rights."



As part of Suicide Prevention Month, our coworkers Emily Neal and Ginny Trainor held a Facebook Live discussion to address this important topic.



Rev. L. Scott Donahue  
President & CEO

Building Capacity



Joseph P. Nolan  
Board Chairman

That's not a sign on our front door, a number limiting how many children our Home can serve.

Building capacity describes a goal within our strategic plan to care for even more children and families in need than ever before.

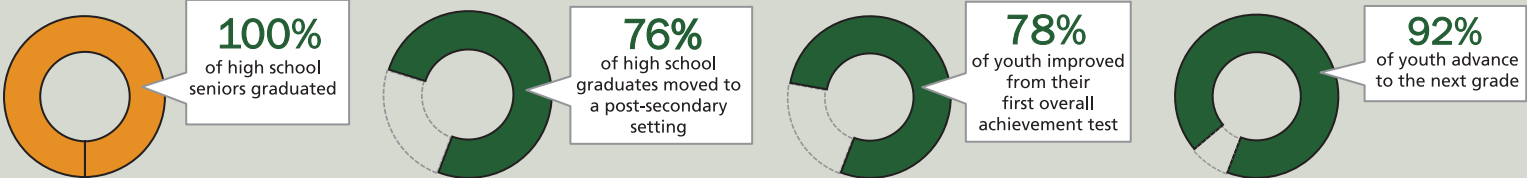
This year, Mercy Home celebrated 130 years of extending a lifeline for some of Chicago's neediest youth. But the challenges facing our city's young people today are especially complex. The number of children who are at-risk of falling through the cracks compels us to push our boundaries of service.

To meet this expansive vision, we not only have to perfect our current therapeutic programs, we have to develop new, creative initiatives and partnerships that will help children heal and achieve sustainable independence—whether they live under our roof or far beyond our walls.

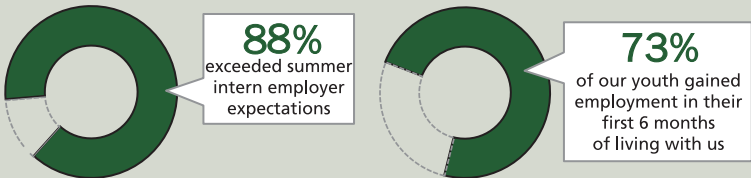
That's why we're investing in technology to generate real-time data from our work with abused and neglected children that will continuously inform and improve the care we provide. We're sharing insights gathered from our work with educators and other professionals who can reach young people like ours. And we're providing storage lockers to homeless teens and young adults so they can work during the day to build stability.

In these and many other ways, we're building on our legacy of care. This report is a brief window into our success. We pray that we can continue to count on the support of good friends like you who make it possible for our children to thrive.

Academics



Employment



CONNECT WITH US

facebook.com/mercyhome  
@mercyhome  
@mercyhome

1140 W. Jackson Blvd. | Chicago, IL 60607  
800-378-8266 | MercyHome.org



## Governance 2016-2017

Chairman - Joe Nolan,  
Beverly Capital

President - Rev. L. Scott Donahue,  
Mercy Home for Boys & Girls

Secretary - Rich Daniels  
City Lights Music, Inc.

Treasurer - Robert Greco

Rev. Michael Boland,  
Archdiocese of Chicago

Darryl G. Schimeck  
COO, Superheat FGH

Patricia Walsh

James H. Williams  
Anchor/Reporter, CBS2 Chicago

Mercy Home is nationally accredited by  
the Council of Accreditation of Services  
for Families and Children, Inc. (COA)



## FINANCIAL STATEMENT

### OPERATING REVENUE

|                           |                   |               |
|---------------------------|-------------------|---------------|
| Support from donors       | 29,752,025        | 93.3%         |
| Sale of printing services | 1,220,195         | 3.8%          |
| Government revenue        | 15,087            | 0.0%          |
| Family support            | 50,556            | .2%           |
| Other                     | 844,631           | 2.7%          |
| <b>Total</b>              | <b>31,882,494</b> | <b>100.0%</b> |

### OPERATING EXPENSES

|  |                   |               |
|--|-------------------|---------------|
| Program services                             |                   |               |
| Youth care programs                          | 23,647,398        | 69.4%         |
| Mission press                                | 1,190,512         | 3.5%          |
| Televised Sunday Mass                        | 831,116           | 2.4%          |
| Total program services                       | 25,669,026        | 75.3%         |
| Fundraising                                  | 7,523,839         | 22.1%         |
| Management and general                       | 874,243           | 2.6%          |
| <b>Total current year operating expenses</b> | <b>34,067,108</b> | <b>100.0%</b> |

### ASSETS

|                     |                    |
|---------------------|--------------------|
| Current assets      | 4,590,673          |
| Investments         | 104,442,614        |
| Fixed assets        | 46,713,111         |
| Other               | 300,153            |
| <b>Total assets</b> | <b>156,046,551</b> |

### LIABILITIES

|  |                   |
|--|-------------------|
| Accounts payable and accrued expenses                                      | 1,870,456         |
| Line of credit payable   | 0                 |
| Gift annuities payable, charitable trusts and asset retirement obligations | 10,007,225        |
| <b>Total liabilities</b>   | <b>11,877,681</b> |

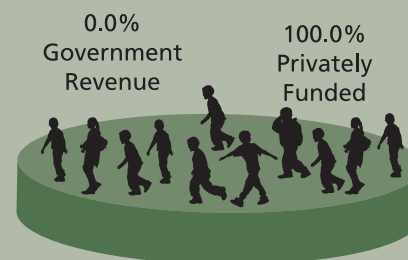
### NET ASSETS (Assets Minus Liabilities)

|  |                    |
|--|--------------------|
| Unrestricted                                       | 111,699,451        |
| Board designated for annuity and trust obligations | 9,730,812          |
| Temporarily restricted                             | 1,508,693          |
| Permanently restricted                             | 21,229,914         |
| <b>Total net assets</b>                            | <b>144,168,870</b> |

### A CLOSER LOOK AT 2016 — 2017

Mercy home raised 100% of its operating revenue privately. This includes support from donors, sale of printing services, family support and other miscellaneous sources.

Approximately 75 cents of every dollar spent on operating expenses went toward program services.



Mercy Home's fundraising ratio, defined as fundraising expenses as a percentage of support from donors, was 25.3%. That is lower than the 35% recommended by the Better Business Bureau's Wise Giving Alliance.

### INVESTMENTS

|  |             |
|--|-------------|
| Total investments  | 104,442,614 |
| Permanently restricted funds for scholarships                        | 21,088,169  |
| Board designated for annuity and trust obligations                   | 9,730,812   |
| Other donor imposed restricted funds                                 | 177,418     |
| Unrestricted investments available for future operations (endowment) | *73,446,215 |

\* One way we honor our commitment to the children we care for is by maintaining an endowment, which provides a safety net. The funds from the endowment are invested and overseen by our Board. As of June 30, 2017, our Unrestricted Endowment would cover operating expenses for up to 26 months.