

# 2020

## ANNUAL REPORT



THIS REPORT COVERS MERCY HOME'S FISCAL YEAR, WHICH RAN FROM JULY 1, 2019 THROUGH JUNE 30, 2020.

## Mercy Home for Boys & Girls

Mercy Home for Boys & Girls has been a solution for kids in crisis since 1887.

We provide life-changing care and support services to abused and at-risk children while promoting healing for families and communities.

### By the Numbers During fiscal year 2020:

**138**

Youth lived with us

**428**

Former residents & families provided ongoing support

**451**

Youth had in-person consultation with admissions staff

**228**

Family members involved in youths' treatment

**570**

Individuals served through COVID response

**82**

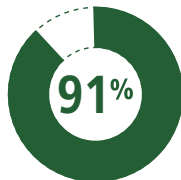
Youth mentored by volunteers

**1,469** People Served\* \*Total unique individuals  
Some people received multiple services.

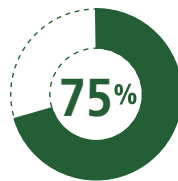
## Youth after coming to Mercy Home



High school seniors graduated



Matriculated to post-secondary education



Gained employment experience

### We Provided During fiscal year 2020:

**3,884**

Individual therapy sessions

**82**

Pre-admission clinical assessments

**576**

Family therapy sessions

**8,272**

Contacts with former residents



Rev. L. Scott Donahue  
President & CEO



Johanna Rahal  
Board Chairman

## Hope and Confidence

We are pleased to present our FY20 annual report and to thank you for your friendship and support. Despite the historic challenges we've faced throughout the year, our generous donors and dedicated co-workers preserved our mission.

The pandemic required us to be flexible and creative so that we could honor our commitments to the youth and families entrusted to our care.

We established new practices to protect the health and safety of the children who live with us. We increased the tangible support we provided their families who are among those hit hardest by this crisis. And, we ensured that our youth succeeded academically while remaining focused on their healing.

We live in hope and look to the year ahead with confidence. Thank you for your faithful friendship which keeps us on a solid footing. Because of you, our commitment to provide for our children remains steadfast as it has for 134 years.

*Rev. Scott*

## Governance 2020–2021

Chairman - Johanna Rahal  
Rahal Letterman Lanigan Racing

President & CEO - Rev. L. Scott Donahue  
Mercy Home for Boys & Girls

Secretary - Rich Daniels  
City Lights Music, Inc.

Treasurer - Robert Greco

Robert G. Carmody  
Diana's Bananas

Eileen Mitchell  
AT&T

Patricia Walsh

James H. Williams  
CBS2 Chicago

Mercy Home is nationally accredited by the Council of Accreditation of Services for Families and Children, Inc. (COA)



## FINANCIAL STATEMENT

### OPERATING REVENUE

Support from donors	37,749,622	94.7%
Sale of printing services	1,010,241	2.5%
Government revenue	231,975	0.6%
Family support	30,298	0.1%
Other	835,149	2.1%
<b>Total</b>	<b>39,857,285</b>	<b>100.0%</b>

### OPERATING EXPENSES

Program services		
Youth care programs	27,275,744	70.5%
The Mission Press	1,267,576	3.3%
Televised Sunday Mass	883,915	2.3%
Total program services	29,427,235	76.1%
Fundraising	8,470,028	21.9%
Management and general	769,193	2.0%
<b>Total current year operating expenses</b>	<b>38,666,456</b>	<b>100.0%</b>

### ASSETS

Current assets	17,908,150
Investments	111,864,449
Fixed assets	51,931,989
Other	143,102
<b>Total assets</b>	<b>181,847,690</b>

### LIABILITIES

Accounts payable and accrued expenses	2,643,069
Deferred Revenue - Paycheck Protection Program	3,312,600
Gift annuities payable, charitable trusts and asset retirement obligations	10,057,352
<b>Total liabilities</b>	<b>16,013,021</b>

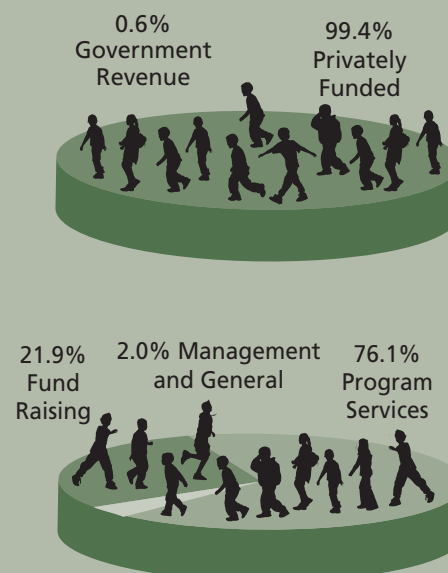
### NET ASSETS (Assets Minus Liabilities)

Unrestricted	127,409,372
Board designated for annuity and trust obligations	9,765,061
Donor restricted - temporary	6,962,917
Donor restricted - perpetual	21,697,319
<b>Total net assets</b>	<b>165,834,669</b>

### A CLOSER LOOK AT 2019 — 2020

Mercy home raised 99.4% of its operating revenue privately. This includes support from donors, sale of printing services, family support and other miscellaneous sources.

Approximately 76 cents of every dollar spent on operating expenses went toward program services.



Mercy Home's fundraising ratio, defined as fundraising expenses as a percentage of support from donors, was 22.4%. That is lower than the 35% recommended by the Better Business Bureau's Wise Giving Alliance.

### INVESTMENTS

Total investments	111,864,449
Donor restricted funds for scholarships	21,410,114
Board designated for annuity and trust obligations	9,765,061
Other donor imposed restricted funds	7,250,122
Unrestricted investments available for future operations (endowment)	*73,439,152

\* One way we honor our commitment to the children we care for is by maintaining an endowment, which provides a safety net. The funds from the endowment are invested and overseen by our Board. As of June 30, 2020, our Unrestricted Endowment would cover operating expenses for up to 23 months.